

Message Text

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TO USDOC WASHDC

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AMEMBASSY ATHENS

AMEMBASSY JIDDA

UNCLAS DHAHRAN 0885

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJECT: FOREIGN GOVERNMENT TENDER: UNIVERSITY OF PETROLEUM
AND MINERALS

REF: DHAHRAN 0384

1. REFTEL REPORTS UNIVERSITY OF PETROLEUM AND MINERALS TENDER TO CONSTRUCT 723 HOUSES AND DEVELOP SITE. LOCAL OFFICE OF US ARCHITECT, CAUDILL, ROWLETT AND SCOTT (CRS), MANAGING PROJECT, HAS INFORMED CONGEN THAT CLOSING DATE FOR BIDS HAS BEEN EXTENDED TO SEPTEMBER 12, 1976.

2. CRS HAS ALSO INFORMED POST THAT LUMP-SUM BID IS STILL REQUESTED BUT METHOD OF PREPARING BID HAS BEEN MODIFIED. ARCHITECT "ANTICIPATES RELEASING SCHEDULE OF QUANTITIES FOR THE CONTRACTOR'S GUIDANCE IN FILLING IN UNIT PRICES AND EXTENDED TO FORM A LUMP SUM TENDER. CONTRACTORS WILL BE LIABLE FOR CHECKING ALL QUANTITIES AND WILL BE LIABLE FOR BUILDING PROJECT FOR LUMP SUM PRICE QUOTED".

3. RESIDENT CRS REP ORALLY AMPLIFIED HIS WRITTEN STATEMENT, SAYING THAT FOREGOING SHOULD NOT BE CONSTRUED TO MEAN THAT LUMP-SUM BID IS NOT BINDING ON WINNING CONTRACTOR AT COMPLETION OF PROJECT OR THAT MATERIALS CONTENT WILL BE REMEASURED UPON ITS COMPLETION. HE NOTES THAT REASON ADDITIONAL REQUIREMENT LEVIED IS THAT MINISTRY OF FINANCE REQUIRES MORE COST DETAIL FROM BIDDERS

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TO HELP IT BETTER EVALUATE THEIR BIDS. PROJECT DEFINITELY REMAINS

FIXED-COST PROJECT AND BIDDERS WILL NEED TO WORK PROCE ESCALATION ESTIMATE FACTOR INTO THEIR COSTS. REP CONCLUDED BY STATING THAT SCHEDULE OF QUANTITIES BEING PREPARED BY CRS IN HOUSTON AND WILL BE MAILED TO HIM SHORTLY. TO SPEED GETTING THESE SCHEDULES IN HANDS OF INTERESTED US COMPANIES HE ADVISED USDOC TO CALL CONRAD NEAL, CRS, HOUSTON (TEL: 713-621-9600) AND ASK COPIES OF SCHEDULE BE SENT DIRECTLY TO IT, AND THEREBY AVOID WEEKS OF DELAY IF POST WAITS TO RECEIVE COPY FROM UPM AND POUCH IT TO WASHINGTON.

4. USDOC MAY WISH TO CALL FOLLOWING CONSTRUCTION COMPANIES AS THEY, ACCORDING TO CRS AND OUR RECORDS, HAVE EXPRESSED INTEREST IN PRLUECT:

(A) JACK COULTER, PRESIDENT, BARCALY-HOLLANDER, LOS ANGELES, (TEL: 213-776-5580 OR 213-670-9033).

(B) FRANCIS BROWN, VICE PRESIDENT, INTERNATIONAL, DAY AND ZIMMERMAN, PHILADELPHIA (TEL: 215-864-3103).

(C) S.J. GROVES, MINNEAPOLIS (TEL: 612-338-6943)

(D) HENERY C. BECK COMPANY, DALLAS (TEL: 214-747-8541).

(E) J.A. JONES, CHARLOTTE, NORTH CAROLINA (TEL: 704-374-6280).

5. POST NOTES THAT WHEN ORIGINAL TENDER WAS SENT AS REFTTEL, THERE WAS DELAY OF THREE WEEKS BEFORE IT WAS PUBLISHED IN "COMMERCE TODAY". IN VIEW OF RELATIVELY SHORT CLOSING DATE AND FACT SCHEDULE OF QUANTITIES NOT YET AVAILABLE, HELPFUL IF PUBLICATION DATE OF TENDER EXTENSION COULD BE INSERTED MORE WEIFTLY THAN LAST TIME SO THAT INTERESTED US CONTRACTORS CAN HAVEIMORE TIME TO PREPARE BIDS ON PROJECT. OTHER DETAILS OF PROJECT, AS NOTED ABOVE, REMAIN AS REPORTED IN REFTTEL AND CRS HOUSTON CAN AND WILLING TO PROVIDE THEM. US COMPANIES MAY WISH TO NOTE THAT UPM IS DRAWING UP PROGRAM FOR BILLION DOLLAR EXPANSION AND HOUSING PROJECT COULD BE DOOR-OPENER TO VERY PROFITABLE LONG-TERM RELATIONSHIP. LUCIUS

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